

# SKYHORSE STATION NEWS

TREE FARM \* LANDSCAPING \* MAINTENANCE



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[www.skyhorsestation.com](http://www.skyhorsestation.com)

## Expanding your home's living space outdoors!

### Home owners opt to invest in outdoor remodeling instead of short term vacations.

Spending thousands on a vacation that might only last a week or two? Many people are investing in permanent outdoor living spaces they can enjoy for years to come while increasing the value of their home and increasing curb appeal for quicker resale. Why go up north when you can walk out your back door to a babbling brook and sit next to the built in fire pit and roast marshmallows.

Even with the housing market in a slump investing in your home makes sense. Adding a pool, waterfeature, patios, outdoor kitchen/fireplace and professional landscaping are the #1 return on your dollar. Spending money on short term vacations and putting gas in your tank to go north is just temporary and a waste of money. Take that same money and give yourself a permanent vacation and create a little paradise right in your own backyard that will last a lifetime.



Before patio renovation



After new patio installation

A Pergola gives this patio just the right amount of shade!

### Is your home missing the WOW factor?

Let one of our on staff designers come out and give you some ideas free of charge. We can SEE the potential in your home. We can come up with ideas or a plan that you can do yourself or by us, all at once or in stages. We have digital imaging available so you can see your landscape before its installed. This is something most companies don't offer or charge for. We offer this service and computerized designs free of charge. It helps you to visualize what a project might look like before its completed .



Why limit your living space to inside your house? In Michigan we have 7-8 months of prime time we spend outside. Putting in a patio, fireplace, waterfeature or simply adding new plants for privacy gives your home another room to enjoy.



### NEW REFERRAL PROGRAM PUTS GAS IN YOUR TANK

Recommend SKYHORSE to your friends, family, neighbors and coworkers and we will provide you with a \$75 gas card every time one of them hires us. We will also provide a \$75 gas card to the person/company you referred to us upon signed contract and deposit.

We also still have our Loyalty Program that gives you discounts on new projects for being a past customer. Discounts are based on size of project and range from 3%-10%.

### Q&A

**Q:** Are wood decks becoming a thing of the past?

**A:** They are not being used as much because of their high maintenance. Composite decks are starting to take their place along with raised patios. Composite decks are semi maintenance free, they still have a wood under structure that can rot and need replacing over time. Paver patios and walks are maintenance free and cannot rot. Installed properly to ICPI standards they should last a lifetime and are less expensive than composite decks.

**Q:** Why should I pay a professional to design/landscape my yard when I can save money and do it myself?

**A:** You may think you can save money by landscaping yourself but when walkways and patios are not installed right you will have to redo the project at additional cost. Proper plants, location, size and installation all are very important in the overall health and appearance of your landscape. A homeowner installed landscape usually lowers a homes value and detracts from the look of the home instead of raising the value and look that is accomplished by

a professionally designed and installed landscape. A majority of the renovations we do are caused by work that was done incorrectly, wrong plants, in the wrong location taking over other plants or the home itself. Proper placement of trees create privacy and can save you hundreds on heating and cooling costs. Walks and patios not having the proper base materials or not installed properly is costly to repair. Having it done correctly the first time will always save money in the long run and add value to your home.

**SKYHORSE STATION**  
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