



*Nursery \* Landscaping \* Maintenance*

## **SKYHORSE STATION**

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## **CHOOSING YOUR LANDSCAPE CONTRACTOR**

- 1) Does the contractor have an office and staff to service you properly?
- 2) Is the contractor properly insured for all phases of their operation?
- 3) Is the contractor properly licensed and certified?
- 4) Is the contractor staffed with experienced professionals?
- 5) How long has the contractor been in business?
- 6) Does the contractor have the experience, manpower, and the equipment to perform the designated task?
- 7) Will the contractor provide a current list of referrals for your inspection?
- 8) Does the contractor guarantee his work?

## **10 REASONS TO CHOOSE SKYHORSE STATION**

- 1) We do what we say we're going to do, when we say we're going to do it and at the price we say we will do it for.
- 2) We love what we do and it shows.
- 3) We have skilled technicians, craftsmen, creative designers and rarely make mistakes. But if we do make a mistake, we immediately take responsibility for it and fix it.
- 4) We have ICPI, NCMA and Vista Lighting Certified Licensed employees. The manufacturers of pavers, retaining walls and lighting only warranty their product if installed by certified ICPI, NCMA and Vista Lighting licensed installers.
- 5) We recognize the need to always learn and be knowledgeable of the new technological innovations and continually evolve with this fast developing industry. We invest in our people and equipment so that our performance is the best it can be.
- 6) We communicate. We will do our best to understand your needs and to let you know what's going on with us and your landscape project.
- 7) We have been in the community for 20 years and take personal interest in our community looking good.
- 8) Our name is on our vehicles and shirts. That means we will work extra hard to keep whatever properties we are seen working on look super.
- 9) We are licensed and fully insured for your protection.
- 10) We solicit and use criticism from our clients. We feel this is the most reliable source of information to get better quicker.

**Please contact us for further consultation and a free estimate to help make your outdoor themes and dreams a reality.**

*We would also like to introduce two new programs that could be of benefit to you:*

1. Our "Customer Referral Program" provides current cash incentives to customers. For each referral that contracts with us (relative, friend, neighbor or business associate) we will provide you with a cash rebate of \$50 for jobs \$3000 or above.
2. To enhance our appreciation of returning customers and to encourage future business with us, we have implemented a "Customer Loyalty Program". This plan provides for a future discount on all products and services that we provide for you in second phases. The dollar value of this benefit will be worth 2.5% off the future phases worth over \$3000.

*"From Concept To Completion . . . With Confidence, Integrity And A Smile"*